

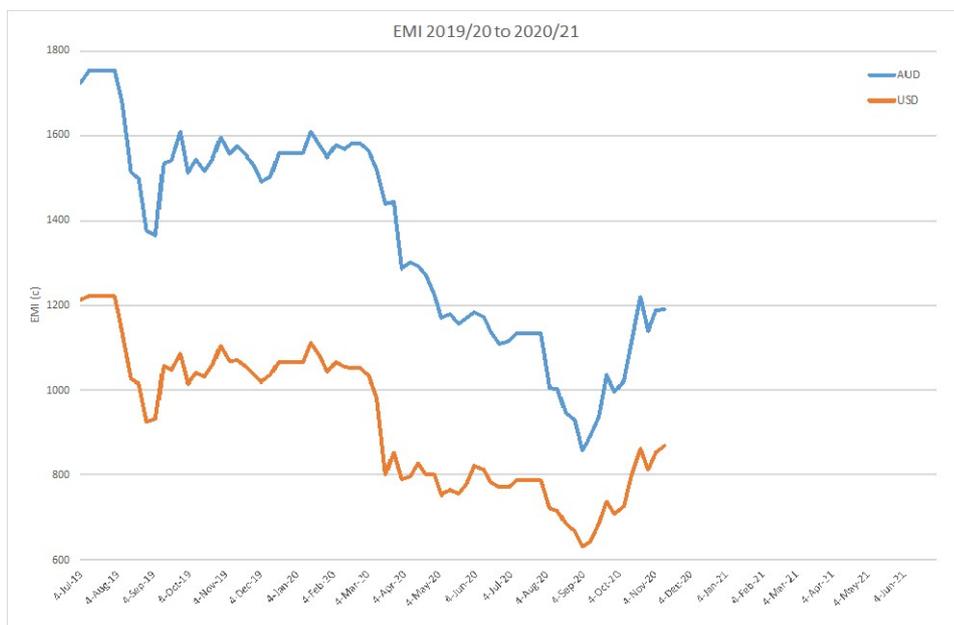


MOSES & SON

WOOLBROKERS MERCHANDISE LIVESTOCK

Week S20: 11/11/2020

The AWEX EMI closed on 1189, up 1c at auction sales in Australia this week. 37,512 bales went across the rostrum nationally with 11.5% passed in. Originally 41,969 were catalogued however 11.2% of the offering was withdrawn before the market opened on Tuesday. The Currency exchange strengthened with the AUD increasing 1.3c to 73.07c which converted to an EMI increase of 16c in USD terms. Ironically the EMI's 1c weekly rise did not really reflect the multiplicity of market emotions as Tuesday's EMI fell 33c, continuing last week's closing trend. The lower price level and reports of increasing Chinese domestic demand for casual and active wear resulted in new Chinese inquiry and Wednesday's EMI went up 34c.



The EMI topsy turvy journey was heavily influenced by factors outside the wool market, with the most significant contributors being the US Election Presidential result of a democrat presidential win, coupled with the Republicans holding the senate. Almost the perfect storm for restoring confidence in the major world financial market indices. Whilst the dust settled in the US for now, more elation for the markets came in the announcement of a COVID-19 Vaccine release from Pfizer which claims over 90% success in completed trials. Whilst this is great news the Wool Markets volatility continued to gyrate on a daily basis as it has done for a number of weeks now.

MPG North	Percentile	11/11/2020	5/11/2020	Variance	5 Year Average	5 year var	5 year % var
17	62.9%	1,845	1,808	37	2,109	-264	-12.5%
18	60.2%	1,605	1,578	27	1,981	-376	-19.0%
19	46.5%	1,413	1,393	20	1,827	-414	-22.7%
20	36.0%	1,278	1,259	19	1,731	-453	-26.2%
21	29.5%	1,226	1,208	18	1,693	-467	-27.6%
22	26.9%	1,190	1,180	10	1,657	-467	-28.2%
30	4.0%	464	473	-9	683	-219	-32.1%
EMI	46.1%	1,189	1,188	1	1,562	-373	-23.9%

Merino Fleece: Day 1 opened 20c cheaper for the 17.5 μ and finer whilst the 18 μ -21 μ MPG's and coarser lost 30-50c over the day. Wednesday experienced the complete reversal of the previous day's trend as the news of the Covid-19 Pfizer Vaccine news and the US election results sunk in. MPG's across the entire Merino Fleece range increased by 40-70c which gave the MPG's a positive weekly result of +1 to +41c.

Merino Skirtings: Skirtings lost 20-30c on Tuesday and literally gained 20-40c on Wednesday to close fully firm or slightly ahead for the week.

Crossbreds: Tuesday the crossbred followed the down up trend whilst 26 μ MPG closed firm for the week 28 μ MPG fell 10-15c and the 30 μ MPG lost 19c for the week.

Merino Cardings: The odds lost an average of 34c in the Eastern states on Tuesday with Locks Stains and Crutchings falling up to 50c. On Wednesday Sydney could only post a rebound of 3c to finish down 33c for the week whilst Melbourne added 39c to close 7c up for the week. Crossbred oddments coarser than 28 μ continue to attract little or no competition.



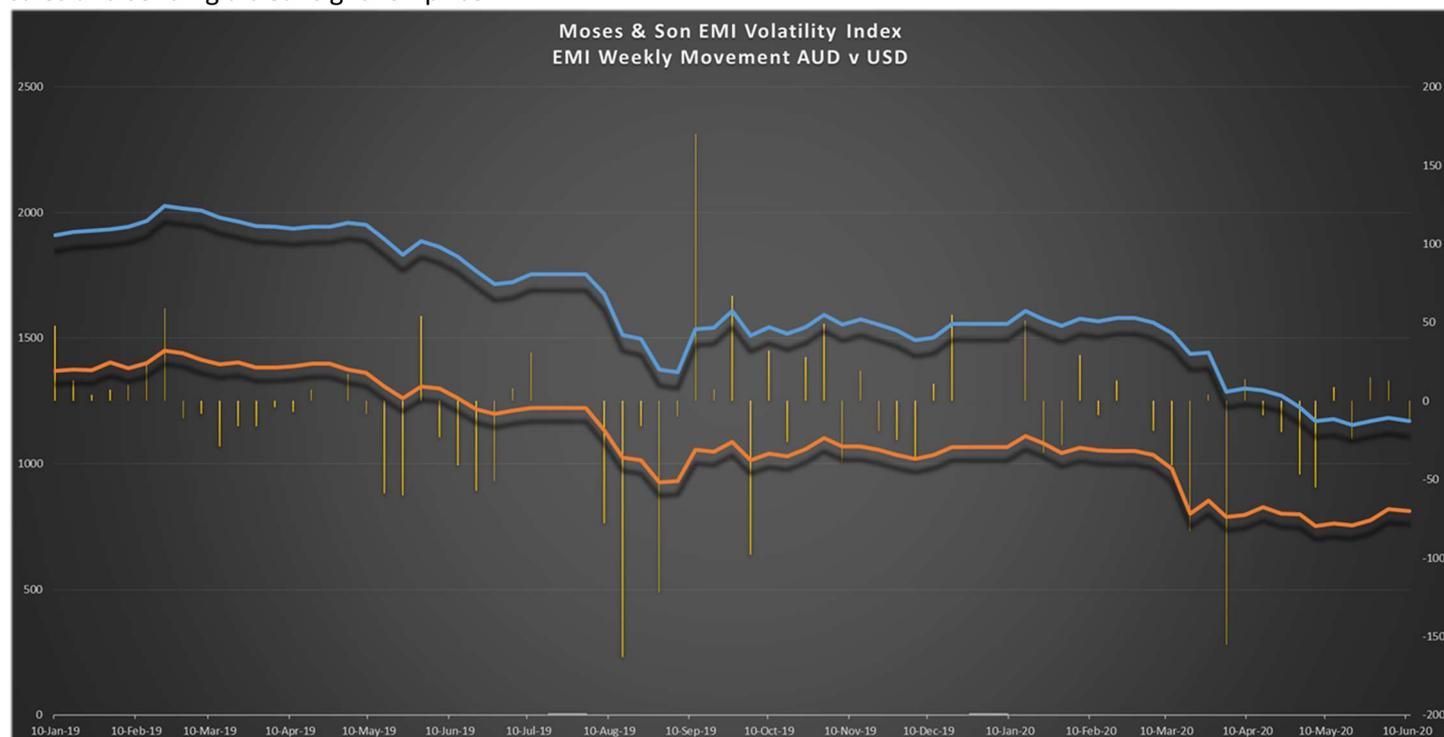
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Region	Centre	11/11/2020	5/11/2020	Variance	Bales Offered	Bales Sold	Pass-in%	Next Sale Offering
Northern	Sydney	1,252	1,245	7	9,091	7,943	12.6%	9,161
Southern	Melbourne	1,149	1,153	-4	19,377	16,919	12.7%	23,446
Western	Fremantle	1,241	1,217	24	9,044	8,318	8.0%	7,932
National	AWEX EMI	1,189	1,188	1	37,512	33,180	11.5%	40,539

Wool Forwards traded to above market levels into 2021, with an 18 μ contract trading at 1620 for January 21 (2% above the cash price) and 19 μ contracts traded at 1400 (at the cash price) out into May 21. December contracts also traded from 1320c well below the cash to 1425 just above the current cash prices for 19 μ .

The wool market volatility is frustrating and damaging to the industry. To counteract the volatility my advice in more recent times is, (cash requirements permitting) to set firm reserves on your wool in the market and if not sold place it on Auctions Plus offer board for a week then if not sold recycle it onto the Auction market in a few weeks. So in the event that you encounter a day where the market is falling you are essentially spreading your wool over a number of sales and sending a clear signal on price.



Moses & Son Top Price Report							
Description	District	Micron	VMB	Yield	SL	SS	Price
AAA SUP	Millthorpe	16.0	0.3	69.9	80	33	1338
AAA M WNS	Temora	16.8	0.7	61.8	62	44	1100
AAA M	Wagga Wagga	18.2	0.1	62.9	71	47	1038
AAA M WNS	Temora	17.1	0.8	61.0	63	44	1024
AAA M	Leeton	18.9	0.6	68.5	83	40	936

As harvest is well under way in the northern and western areas of our clients and progressively creeps down to the south and east we offer all of our clients a safe, prosperous and hopefully rain free harvest. **Marty Moses**