



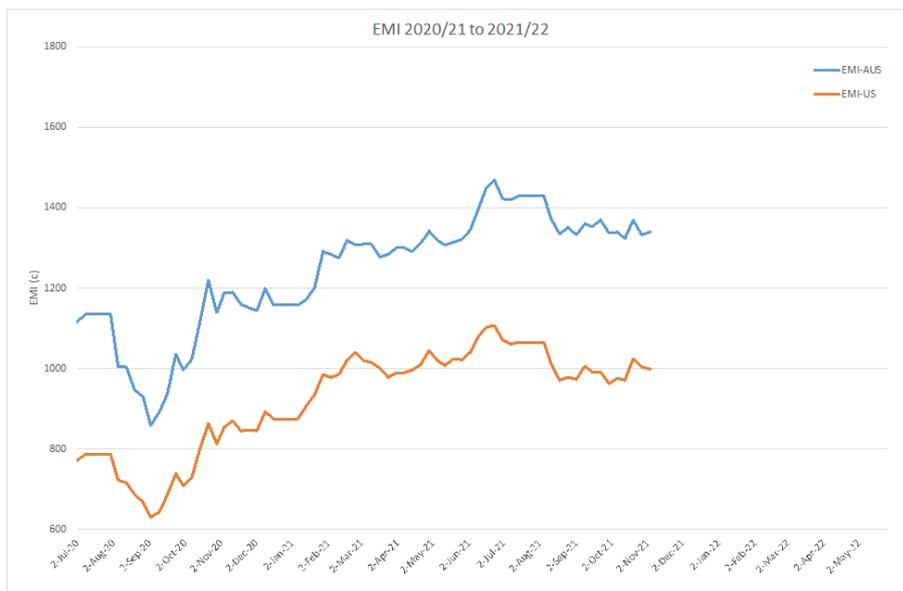
MOSES & SON

WOOLBROKERS MERCHANDISE LIVESTOCK

Week S18:

The AWEX EMI closed on 1340c - up 7c at auction sales in Australia.

From the 39,360 bales offered for the week, 89.7% cleared to the trade. The opening buyer sentiment was one of more confidence to deliver a dearer market than the previous week and Wednesday's sale did not disappoint, with the EMI increasing by 14c by market close. Unfortunately this sentiment was not continued into Thursday's market which struggled to maintain the price levels set the previous day with the exception of the 21 μ and coarser MPG's. There was



even some evidence of pockets of weakness late on Wednesday despite the solid days trading.

Merino Fleece saw smaller movements on the fine and superfine categories but new competition emerged for the 19.5 μ and coarser MPG's clearly indicated new business interests in that category. Whispers of Chinese Government Department Uniforms being the driver of the medium and coarse merino MPG's were the catalyst for this movement. One commentator believed that the buyer funds that have been heavily weighted to the fine and superfine sectors and the new uniform orders could divert finance resources to the medium and coarse merino's and finer crossbred types. The price premiums were clearly evident for NM wools finer than 19.0 μ certified in the main integrity schemes, especially if they were well specified and classed.

Merino Skirtings followed the fleece upward trajectory early in the selling week however, unlike the M Fleece, the majority of the superfine and finer skirtings continued to attract good demand until the market closed.

MPG North	Percentile 10y	4/11/2021	27/10/2021	Variance	5 Year Average	5 year var	5 year % var
17	80.3%	2,419	2,439	-20	2,239	180	8.0%
18	68.3%	1,997	2,058	-61	2,022	-25	-1.3%
19	61.5%	1,640	1,667	-27	1,805	-165	-9.2%
20	49.0%	1,364	1,334	30	1,652	-288	-17.5%
21	48.0%	1,312	1,280	32	1,598	-286	-17.9%
22	45.0%	1,260	1,220	40	1,559	-299	-19.2%
30	0.3%	335	335	0	571	-236	-41.3%
EMI	67.0%	1,340	1,333	7	1,538	-198	-12.9%

Crossbred Combing wools had a much needed injection of buyer enthusiasm with good price increases experienced across the entire MPG range. The driver of the substantial price increase in the XB MPG's may have also been attributed to the uniform order for Chinese government requirements. The best performing sector was the 26-MPG which etched up 64c whilst the 28-32 MPG's increased by 28-40c. The FNF well classed types were dominated by Chinese interest and the Skirtings and poor quality, higher VM fleece being keenly sought by European interests.

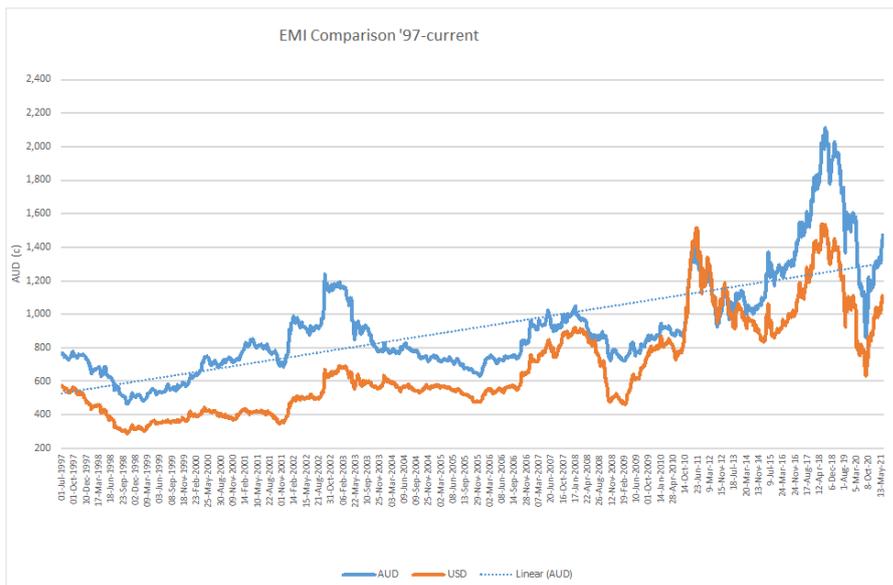


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Merino Carding indicator was able to reverse its month long price slide to add 15c in the Northern Region, 14c Southern Region and 23c for the WMC.

Despite the 7c rise in the MPG, the market signal for merino wool were extremely confusing and does not reflect a solid market platform, especially from the Chinese sector. I understand that domestic demand for wool products has shrunk slightly compared to the demand for the casual and active wear experienced earlier in the year. Offsetting this is the weekly increase in orders destined for Europe, India and the US. Current purchases are heavily weighted to pre-xmas shipment, but the big question will be what will be the demand after sales resume in January, given the first hand offered bales YTD is up 29.3% or 129,361 bales.



Region	Centre	4/11/2021	27/10/2021	Variance	Bales Offered	Bales Sold	Pass-in%	Next Sale Offering
Northern	Sydney	1,416	1,420	-4	10,632	9,729	8.5%	11,090
Southern	Melbourne	1,289	1,275	14	22,331	20,232	9.4%	22,891
Western	Fremantle	1,402	1,368	34	5,331	4,633	13.1%	6,761
National	AWEX EMI	1,340	1,333	7	39,360	35,317	10.3%	40,742

Next week has 40,742 bales being offered on Tuesday and Wednesday. I have had conflicting views from my market intelligence sources on where we might land for the different market sectors for next week and for the merino fine and superfine fleece dearer is not one of them. 19.5 and coarser should hold their ground, as should the crossbreds sector. ~ **Marty Moses**

Moses & Son Top Price Report							
Description	District	Micron	VMB	Yield	SL	SS	Price
AAA SUP	Millthorpe	15.8	0.7	75.0	73	40	2241
AAAA SUP	Millthorpe	16.6	1.4	71.3	88	35	1806
AAA M	Grenfell	17.4	0.6	71.5	70	50	1688
AAA M LMS	West Wyalong	16.1	0.9	68.3	56	61	1688
AAA M	Morundah	16.7	2.1	65.7	70	44	1601