

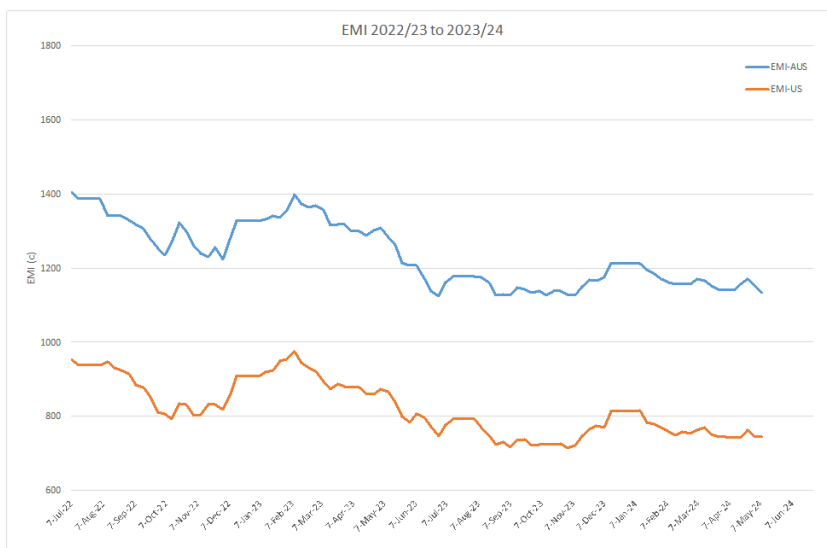


# MOSES & SON

**WOOLBROKERS MERCHANDISE LIVESTOCK**

## Week S45: 08/05/2024

The AWEX EMI closed on 1134c, down 18c at auction sales this week. The losses were heavily influenced by the fluctuating currency exchange which was demonstrated by the EMI in USD closing on 746c, up 1c for the week. 38,476 bales were offered in all centres on Tuesday and Wednesday, resulting in another week where the market fell but the clearance rate still over 90%. The market opened cautiously then appeared to gain confidence at the existing USD price level throughout the week. Despite the prices paid this week was 20-40c cheaper in the Merino MPG's, Exporters activity was far from subdued and dominated by Chinese interests.



**Merino Fleeces** operated under the heavy influence of predominantly Chinese interest. There is diminishing European interest and subdued interest from India on lots finer than 18 $\mu$  fleece types which measured the largest price falls. This sector's performance reflects the ongoing lack of confidence across the wool processing through to retail pipelines. Prices falls in the merino MPG's were generally spread across both days and moderated in the 19.5 $\mu$  and coarser fleece types. Prem-shorn Merino, Merino Weaners & Lambs, & Burry fleece types were only slightly weaker.

MPG North	Percentile 10y	8/05/2024	1/05/2024	Variance	5 Year Average	5 year var	5 year % var
17	27.9%	1,665	1,708	-43	2,091	-426	-20.4%
18	18.5%	1,492	1,516	-24	1,911	-419	-21.9%
19	15.5%	1,382	1,411	-29	1,691	-309	-18.3%
20	23.5%	1,333	1,341	-8	1,555	-222	-14.3%
21	33.5%	1,308	1,308	0	1,504	-196	-13.0%
22	44.5%	1,306	1,314	-8	1,465	-159	-10.8%
30	18.0%	330	330	0	473	-143	-30.2%
EMI	21.0%	1,134	1,152	-18	1,308	-174	-13.3%

**Merino Skirtings** prices opened where they left off last week and sailed through Tuesday's sale with minimal change. Wednesday's experience was similar however there was some price resistance on the medium 4-7% VM, as well as additional discounting on the heavily cotted and coloured Skirtings.

**Crossbreds** were quoted slightly cheaper with the 26 MPG prices down -35 with 28-32 MPG's giving back 2-10c.

**Merino Cardings** suffered mixed results this week with Sydney MC falling 5c whilst Melbourne gave back 18c. Conversely the Fremantle MC was 11c dearer for the week.



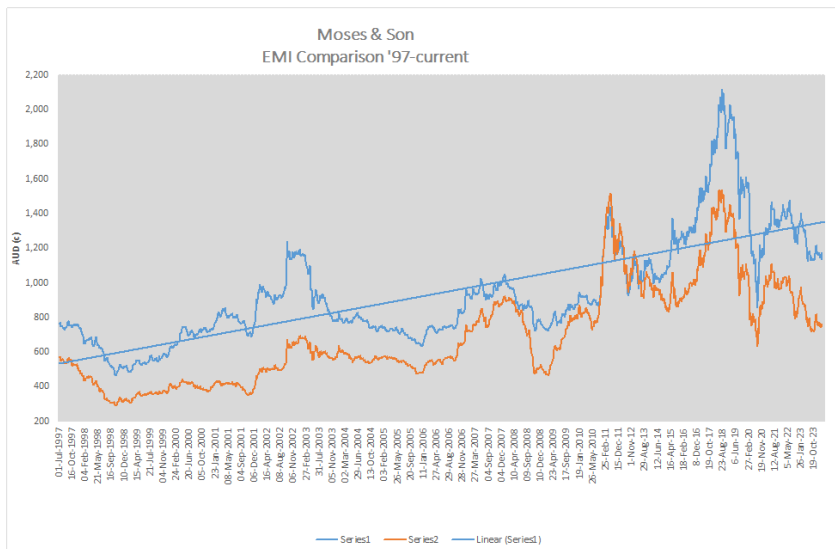
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**Commentary:** as the wool market oscillates around the currency exchange rate of the day, the question remains what it will take to affect a much-needed recovery. The low-price base has not deterred wool producers from offering their wool, which could be a reflection of the reduced income from sheep enterprises and an increased in farm operational costs.

We have witnessed a 35% sell-off of held wool stocks in our stores over the past quarter as wool producers liquidate their inventories. One benefit of higher interest rates if you have cash is that you can get around 5% on term deposits. There has also been a clean out of the on-farm held wool stock which is much harder to quantify. In addition, I don't believe there are many bales being held in the processing pipeline so therefore the less stock held in the wool pipeline, the shorter the price recovery period will be when the economic factors change to a more economically sustainable platform.

The sale 46 offering is projected at 39,420 bales being auctioned in Sydney, Melbourne, and Fremantle. Next week's wool market is in the hands of the AUD V USD exchange rate. Stable currency exchange = stable wool market. Happy Mother's Day to all the mums out there, enjoy your day. ~Marty Moses



Mulesing Declarations		
NM	6,564	17.1%
CM	868	2.3%
AA	16,899	43.9%
<b>Totals</b>	<b>24,331</b>	<b>63.2%</b>
<b>Total weekly offering</b>		<b>38,476</b>

Region	Centre	8/05/2024	1/05/2024	Variance	Bales Offered	Bales Sold	Pass-in%	Next Sale Offering
Northern	Sydney	1,174	1,186	-12	9,776	9,241	5.5%	10,150
Southern	Melbourne	1,107	1,130	-23	20,543	18,519	9.9%	21,872
Western	Fremantle	1,273	1,287	-14	8,157	7,094	13.0%	7,398
National	AWEX EMI	1,134	1,152	-18	38,476	34,854	9.4%	39,420

Moses & Son Top Price Report							
Description	District	Micron	VMB	Yield	SL	SS	Price
AAA M LMS	Boorowa	15.2	1.5	69.0	60	59	1390
AA M LMS	Boorowa	15.2	1.3	69.3	51	0	1350
AAAA M LMS	Boorowa	15.7	1.4	71.5	61	54	1349
AAAA SUP	Boorowa	16.7	1.1	74.9	98	30	1279
AAA M	Boorowa	16.4	0.9	71.8	98	26	1251